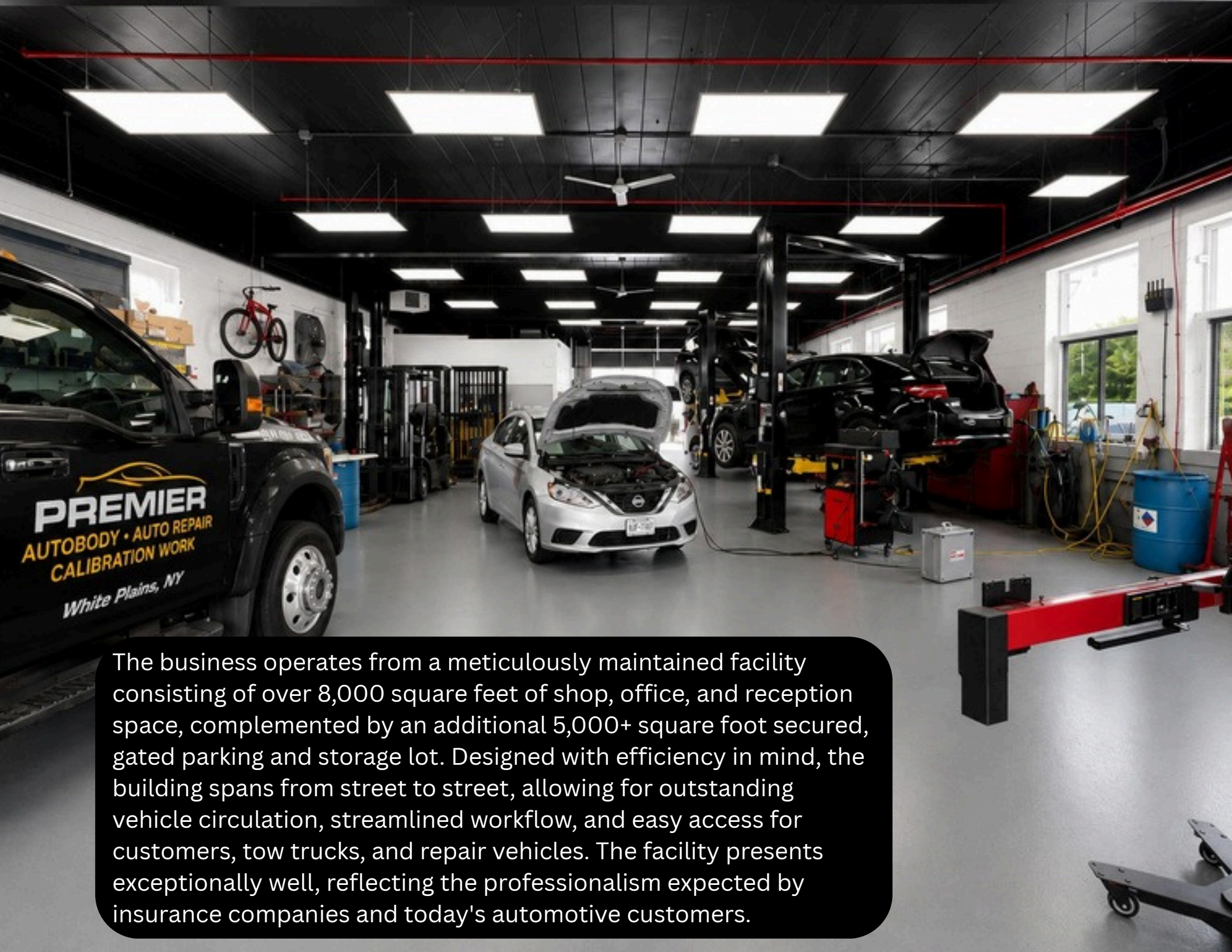
New York State

Premier Collision Repair, Auto Body & Towing Business For Sale

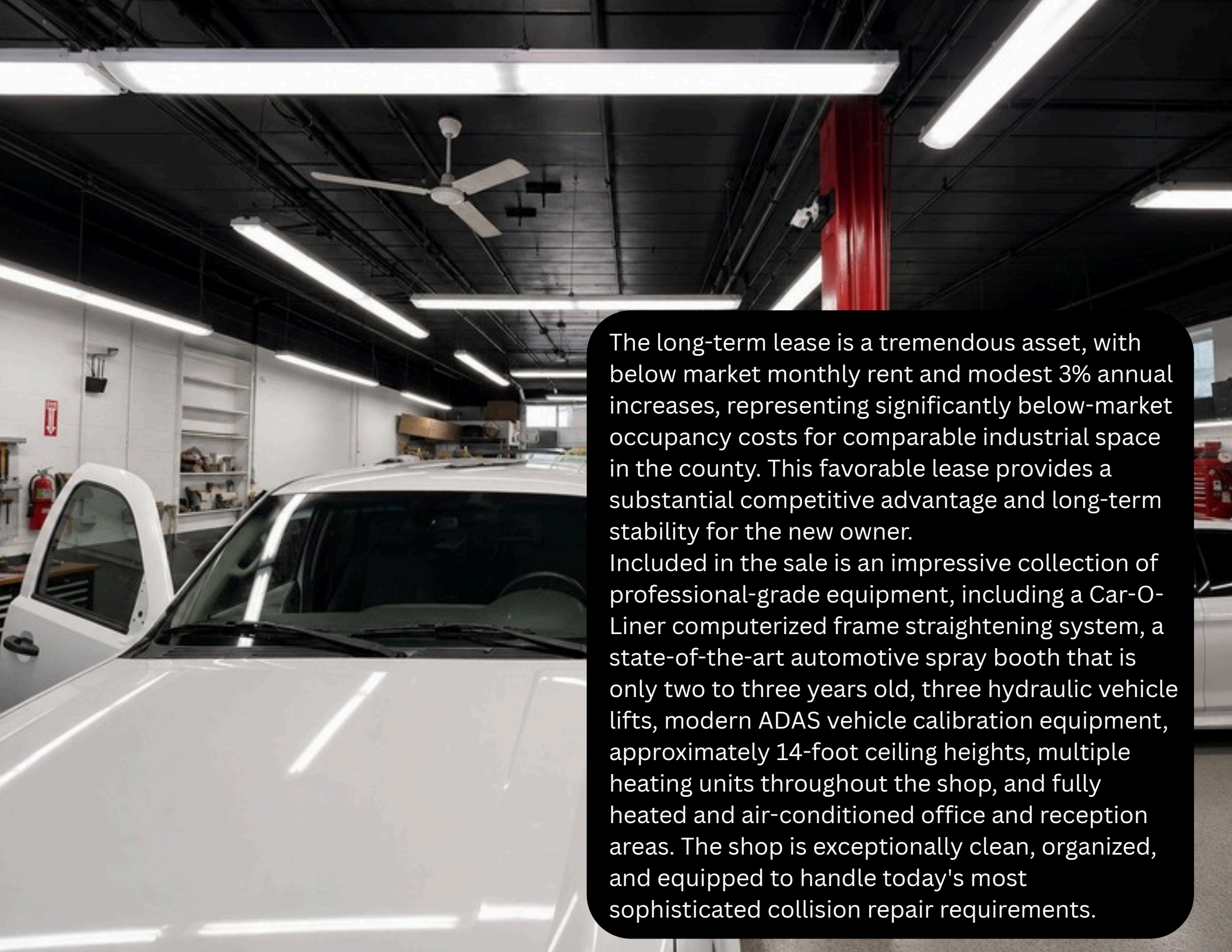
THE AGENCY®
COMMERCIAL DIVISION

BUSINESS FOR SALE
INQUIRE FOR PRICING

A rare opportunity to acquire a premier collision repair, auto body, towing, and automotive service businesses. Auto Repair & Collision is a fully operational, highly profitable, turnkey business that has earned an outstanding reputation for quality workmanship, exceptional customer service, and long-standing relationships with major insurance companies and municipal agencies. The business offers a new owner the ability to step into an established operation with immediate cash flow and tremendous upside.



The business operates from a meticulously maintained facility consisting of over 8,000 square feet of shop, office, and reception space, complemented by an additional 5,000+ square foot secured, gated parking and storage lot. Designed with efficiency in mind, the building spans from street to street, allowing for outstanding vehicle circulation, streamlined workflow, and easy access for customers, tow trucks, and repair vehicles. The facility presents exceptionally well, reflecting the professionalism expected by insurance companies and today's automotive customers.



The long-term lease is a tremendous asset, with below market monthly rent and modest 3% annual increases, representing significantly below-market occupancy costs for comparable industrial space in the county. This favorable lease provides a substantial competitive advantage and long-term stability for the new owner.

Included in the sale is an impressive collection of professional-grade equipment, including a Car-O-Liner computerized frame straightening system, a state-of-the-art automotive spray booth that is only two to three years old, three hydraulic vehicle lifts, modern ADAS vehicle calibration equipment, approximately 14-foot ceiling heights, multiple heating units throughout the shop, and fully heated and air-conditioned office and reception areas. The shop is exceptionally clean, organized, and equipped to handle today's most sophisticated collision repair requirements.

One of the most valuable aspects of this business is its diversified revenue stream. In addition to collision repair and auto body work, the company generates income through towing services, mechanical repairs, vehicle calibrations, insurance claim work, frame repairs, paint refinishing, fleet services, and municipal towing. The sale also includes four tow trucks, including two newer trucks, providing immediate revenue opportunities and supporting the company's established towing operations.

The business enjoys valuable long-standing relationships, including a Police Department towing contract and established business with two major insurance companies, providing a steady flow of repair work throughout the year. Ownership also indicates there are additional insurance assignments and direct repair opportunities available that are currently not being pursued due to capacity limitations, presenting immediate upside for an ambitious new owner.

A significant revenue generator is the shop's ADAS calibration department, an increasingly important segment of the collision repair industry as modern vehicles require recalibration following repairs. The calibration equipment, included in the sale, currently generates approximately $90,000 annually, with ownership noting that more than $180,000 has already been produced, demonstrating the tremendous growth potential within this specialized service line.

State-of-the-Art Collision Repair Facility

- The facility has been meticulously maintained and equipped with professional-grade equipment that would cost hundreds of thousands of dollars to replace today.
- Highlights include:
- Professional automotive paint spray booth (approximately 2-3 years old)
- Car-O-Liner computerized frame straightening system
- Three hydraulic vehicle lifts
- ADAS/Vehicle Calibration equipment
- 14-foot ceiling heights
- Approximately 84' x 42' main repair area
- Multiple heating units throughout the shop
- Heated and air-conditioned offices
- Modern reception area
- Customer waiting area
- Private management offices
- Excellent storage throughout

"The current ownership indicates there are numerous insurance call-back opportunities and additional assignments available that are presently not being pursued due to capacity constraints."

Valuable Police & Insurance Relationships

One of the most valuable assets included in the sale is the company's established relationships within the insurance and municipal sectors.

The business currently maintains:

- Police Department towing contract
- Relationships with two major insurance companies
- Established insurance referral business
- Existing insurance direct-repair opportunities

"The shop presents extremely well and reflects the professionalism expected by today's insurance carriers and retail customers."

The shop is consistently booked approximately three weeks in advance, demonstrating strong demand and an excellent reputation throughout the marketplace.

Highly Diversified Revenue Streams

Unlike many independent collision centers, this business benefits from multiple recurring sources of revenue, reducing dependence on any one segment of the automotive industry. Revenue includes:

- Collision repair
- Auto body restoration
- Insurance claim repairs
- Mechanical services
- Vehicle calibrations
- Frame repairs
- Paint refinishing
- Towing services
- Fleet work
- Police impounds and accident response

"The business also includes four tow trucks, with two newer additions to the fleet, allowing immediate response capabilities and additional revenue opportunities."

Significant Growth Potential

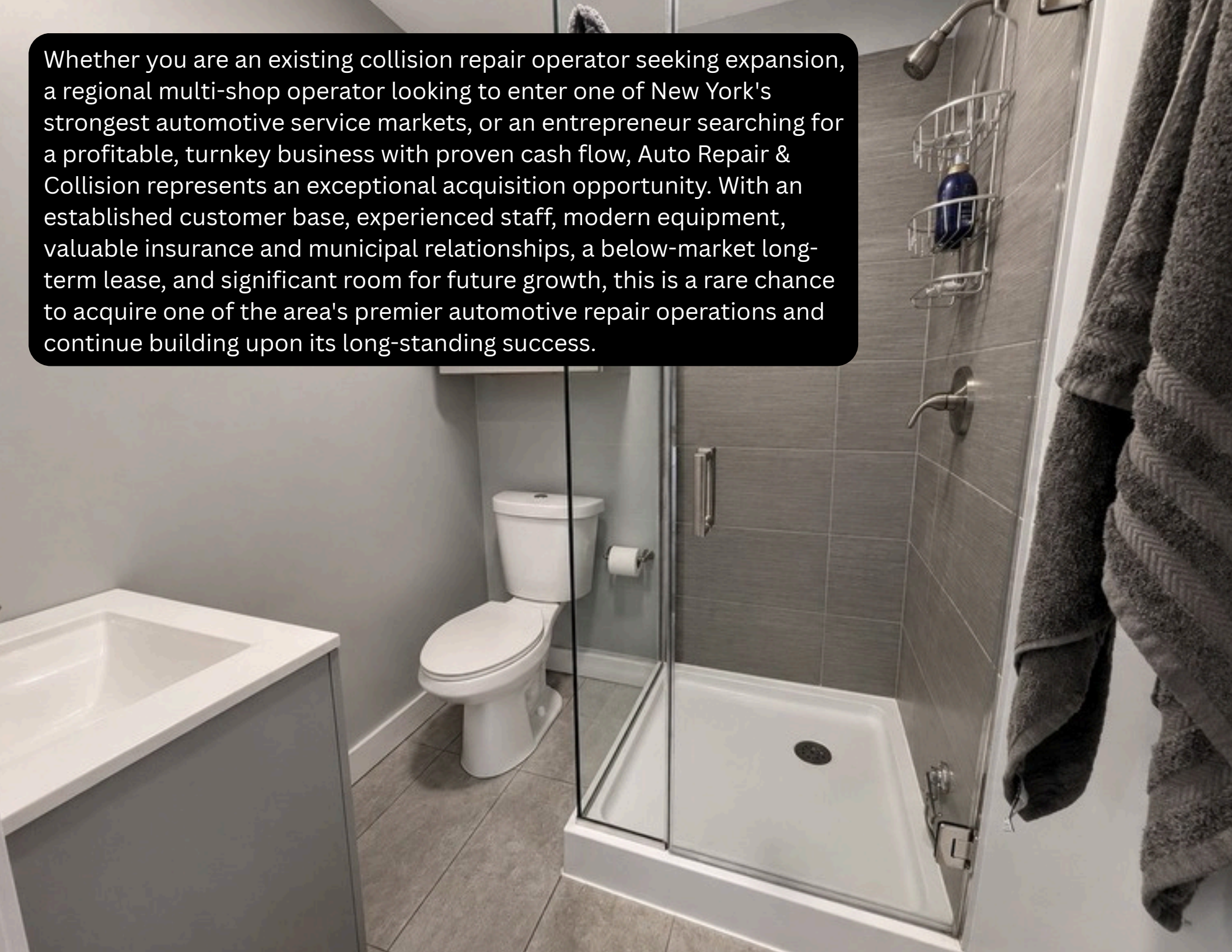
While already producing substantial profits, there remains considerable opportunity for expansion, including:

- Increasing insurance carrier relationships
- Expanding DRP (Direct Repair Program) participation
- Accepting additional insurance assignments currently being declined
- Expanding calibration services
- Growing commercial fleet accounts
- Increasing towing contracts
- Adding additional technicians
- Extending operating hours if desired

"The existing infrastructure is already in place, allowing a new owner to increase revenues without significant additional capital investment."

Demand for the company's services continues to exceed capacity, with the repair schedule consistently booked approximately three weeks in advance. This backlog is a testament to the company's outstanding reputation throughout the county and highlights the opportunity for a new owner to increase revenues by expanding staffing, accepting additional insurance work, pursuing more fleet contracts, and growing towing operations.

PREMIER
AUTOBODY • AUTO REPAIR
— CALIBRATION WORK —
EXIT



Whether you are an existing collision repair operator seeking expansion, a regional multi-shop operator looking to enter one of New York's strongest automotive service markets, or an entrepreneur searching for a profitable, turnkey business with proven cash flow, Auto Repair & Collision represents an exceptional acquisition opportunity. With an established customer base, experienced staff, modern equipment, valuable insurance and municipal relationships, a below-market long-term lease, and significant room for future growth, this is a rare chance to acquire one of the area's premier automotive repair operations and continue building upon its long-standing success.

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